



DUBOIS

et fils

ANNUAL FINANCIAL STATEMENT 2022

INCOME STATEMENT · BALANCE SHEET · ANNEX

INCOME STATEMENT

	INDEX ANNEX	01.01.2022 - 31.12.2022 CHF	01.01.2021 - 31.12.2021 CHF
Operating income from deliveries and services			
Production output watches		918'998.10	746'647.19
Sales revenue of watch movements - token		63'423.85	42'497.50
Trading income of watches		0.00	1'363.06
Sales revenue of watch bands and accessories		8'825.61	18'215.80
Sales revenue of watch movements		5'950.00	4'786.95
Service income		27'430.85	19'900.75
Other income		25'617.50	17'966.90
		1'050'245.91	851'378.15
Income deductions			
Rebates and discounts		-705.70	-389.95
Value increase watch movements - token		-35'027.85	-8'203.35
Sales commissions third parties		-1'239.55	0.00
		-36'973.10	-8'593.30
OPERATING INCOME		1'013'272.81	842'784.85
Expenditure for materials, goods and services			
Material expenditure watches		-496'306.77	-411'681.24
Expenditure for watch movements - token		-7'828.00	-5'700.00
Goods expenditure		-5'275.75	-4'000.52
Material expenditure watch movements		0.00	3'332.00
Expenditure for third parties		-22'103.65	-21'624.76
Research and development costs		-20'840.99	-14'504.00
Direct purchasing expenses		-18'290.53	-9'181.28
Change in inventory, material and loss of goods		4'929.10	-1'306.58
		-565'716.59	-464'666.38
GROSS INCOME 1		447'556.22	378'118.47
Personnel expenditure			
Wages and salaries	3/8	-279'600.00	-270'200.00
Payments public unemployment fund		16'095.30	10'819.95
Social expenditure		-38'742.05	-34'601.85
Other personnel expenditure		-1'548.45	-2'173.38
Work performance of third parties		-9'488.00	0.00
		-313'283.20	-296'155.28
GROSS INCOME 2		134'273.02	81'963.19
Operating expenditure			
Office space expenditure	4	-80'790.00	-66'427.72
IT and communication systems		-13'136.62	-13'485.06
Maintenance and repairs of vehicles		-11'661.60	-10'608.74
Property insurances		-3'977.50	-3'168.10
		-109'565.72	-93'689.62
Administrative expenditure			
Office supplies, printed matter, photo copies		-1'297.57	-1'193.50
Telephone, fax, postage		-5'572.78	-5'531.57
Legal and consulting expenditure		-20'530.00	-20'720.60
Other administrative expenditure		-3'616.80	-2'940.95
		-31'017.15	-30'386.62
Distribution expenditure			
Media		-115'582.15	-125'549.66
Public Relations		-1'785.00	0.00
Advertising matter, merchandising		-3'088.85	-310.00

INCOME STATEMENT

	INDEX ANNEX	01.01.2022 - 31.12.2022 CHF	01.01.2021 - 31.12.2021 CHF
Promotion fees		-36'897.00	-1'105.94
Trade fairs and exhibitions		-5'349.40	-3'960.00
Customer events		-34'449.92	-14'365.35
Corporate Identity		0.00	0.00
Trademark protection		-643.95	-251.10
Travel expenses and customer service		-25'859.32	-17'833.06
		-223'655.59	-163'375.11
OPERATING PROFIT 1 (BEFORE WRITE-OFFS)		-229'965.44	-205'488.16
Write-offs and value adjustments on positions of the fixed assets	19	-83'123.00	-33'231.69
OPERATING PROFIT 2 (BEFORE FINANCIAL PROFIT)		-313'088.44	-238'719.85
Financial profit			
Financial income	10	1'849.99	11'008.95
Financial expenditure	11	-42'149.67	-17'625.62
		-40'299.68	-6'616.67
OPERATING PROFIT 3		-353'388.12	-245'336.52
Non-operating income			
Non-operating expenditure	13	0.00	0.00
Extraordinary, one-time or other period income e.o., one-time or other period income	14	0.00	0.00
COMPANY PROFIT BEFORE TAXES		-353'388.12	-245'336.52
Direct taxes of the company	12	-545.00	-901.00
ANNUAL LOSS		-353'933.12	-246'237.52

BALANCE SHEET

	INDEX ANNEX	01.01.2022 - 31.12.2022 CHF	01.01.2021 - 31.12.2021 CHF
ASSETS			
Liquid assets			
Postal cheque account balance		180.24	70.24
Bank balance		159.29	728.38
		339.53	798.62
Accounts receivable trade			
Accounts receivable trade with respect to			
- third parties		26'343.79	18'073.39
- shareholders		11'207.50	12'942.50
		37'551.29	31'015.89
Other short-term receivables			
Other receivables with respect to			
- third parties		28'250.65	32'459.70
- shareholders		0.00	1'866.92
		28'250.65	34'326.62
Inventories and unbilled services			
Inventories	1	1'847'615.36	1'863'488.33
Prepayment to suppliers		69'751.99	57'978.74
		1'917'367.35	1'921'467.07
Accrued income			
	15	50'481.75	1'742.25
CURRENT ASSETS			
		2'033'990.57	1'989'350.45
Financial assets			
Security payment purchase Vintage Movements MHM		750'000.00	750'000.00
Investment in SVCH GmbH		20'000.00	20'000.00
		770'000.00	770'000.00
Moveable assets			
Museum watch collection	19		
	18	191'972.01	169'538.18
Tools and equipment		0.00	0.00
Furnishings and facilities		535.99	703.99
Office machines and IT systems		1'475.45	3'299.59
DBF Homepage and Webshop		226'535.95	169'622.80
Blockchain Application Tokenization		94'204.00	118'900.00
Vehicles		1.00	1.00
Warehouse facilities		946.25	0.00
		515'670.65	462'065.56
Intangible assets			
Patents, trademarks and licences	19	28'401.73	32'014.68
		28'401.73	32'014.68
FIXED ASSETS			
		1'314'072.38	1'264'080.24
TOTAL			
		3'348'062.95	3'253'430.69

BALANCE SHEET

	INDEX ANNEX	01.01.2022 - 31.12.2022 CHF	01.01.2021 - 31.12.2021 CHF
DEFERRED			
Accounts payable trade with respect to			
- third parties	6	399'941.23	322'070.02
- participations		38'096.35	27'680.50
- shareholders		3'130.07	0.00
		441'167.65	349'750.52
Other short-term accounts			
VAT		8'308.08	0.00
Other accounts	6	74'478.18	12'260.83
		82'786.26	12'260.83
Deferred income	16	127'552.55	127'599.00
SHORT-TERM EXTERNAL CAPITAL		651'506.46	489'610.35
Long-term interest-bearing financial liabilities			
Shareholder loan	9	800'000.00	600'000.00
Loan BL Cantonal bank Covid-19		28'082.00	33'700.00
Account current BL Cantonal bank		501'292.18	494'196.41
		1'329'374.18	1'127'896.41
Other long-term liabilities			
Interest free Shareholder loan		794'500.00	724'500.00
Provisions			
Provisions for taxes	12	547.00	2'048.00
Other provisions		26'202.80	26'202.80
		26'749.80	28'250.80
LONG-TERM EXTERNAL CAPITAL		2'150'623.98	1'880'647.21
Share capital	7 / 17	800'000.00	800'000.00
Legal capital reserve		4'978'081.10	4'978'081.10
Legal reserve		100'118.90	100'118.90
./. Own capital shares	1 / 5	-682.50	-17'375.00
Previous year c.o balance		-4'977'651.87	-4'731'414.35
Annual loss		-353'933.12	-246'237.52
Net loss		-5'331'584.99	-4'977'651.87
EQUITY		545'932.51	883'173.13
TOTAL		3'348'062.95	3'253'430.69

ANNEX

2022	2021
CHF	CHF

1. Information on the applied principles in the annual financial statement

The present annual financial statement was created in accordance with the regulations of Swiss law, in particular the Article on the commercial bookkeeping and accounting of the code of obligations (Article 957 to 962).

The accounting requires estimations and assessments from the Board of Directors, which can affect the reported assets amounts and liabilities as well as contingent liabilities at the date of the financial statements, but also income and expenses that could affect the reporting period. The Board of Directors decides on taking advantage of the evaluation and accounting legal leeway possibilities based on its own discretion in each case. For the benefit of the company, write-offs, value adjustments and provisions can be formed beyond the needed economic extent within the scope of the principle of prudence.

The valuation of watches and other product components (inventory) is carried out at acquisition or production cost (OR Art. 960a para. 2). Any value adjustments resulting from aging, inability to sell or other value restrictions are carried out in accordance by way of indirect method (OR Art. 960a para. 3). The current book value is fully valuable as the recoverable selling price is also at the maximum discount of 80% above the book value at acquisition of products or production costs.

The valuation of owned shares is at the purchase price. A follow-up assessment on the balance sheet at their market price has been omitted (OR article 960a para. 3).

2. Ability of continuation of the enterprise (Going Concern)

Since the strategic reorientation in the 2019 financial year, DuBois et fils has managed to significantly increase sales for the third year in a row. Since 2020, three collections with historical Swiss movements have been created with the DBF006, DBF007 and DBF008. The past years have revealed that watches with historical movements in a contemporary design are in demand. DuBois et fils feels encouraged to focus on sustainable production. The company operates in a niche that is leading the way for the future of Swiss watchmaking and the increasing brand awareness ensures continued sales for DuBois et fils.

The seeds that were sown some time ago are sprouting. The first fruits are visible today. However, the innovative path taken with the new strategy still requires a lot of attention and care. As a next step, an increased expansion of the brand is planned. To this end, DuBois et fils needs appropriate investments and investors to provide necessary financial resources. With an attractive financing concept for the historic watch movements and continuously increasing sales figures, this project can be realizable without losses. The current balance sheet situation with capital loss according to Art. 725 Para.1 OR is still critical, but will be eliminated in the coming years. This development is evidenced by the company's clear upward trend. DuBois et fils is therefore convinced that the fruits of many years of work will soon be harvested.

3. Annual average number of full-time employees

2.60	2.50
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4. Long-term lease agreements

The Company has been a tenant in the property at Hirzbodenweg 95, 4052 Basel since October 1, 2014. The lease can be terminated by either party with a notice period of 6 months to the end of a month (except 31.12.).

Since February 1, 2022, there has been a rental agreement for warehouse premises with Thimobi Investment AG, Münchenstein. The rental agreement has been concluded for a fixed term until December 31, 2023. Thereafter, it can be terminated by either party with a notice period of 6 months to the end of a month (except 31.12.).

ANNEX

	2022 CHF	2021 CHF
5. Own shares		
Holdings 01.01. 1'135 shares (prior year 3'185)	17'375.00	53'195.00
Purchase of 325 shares a CHF 20.00 (prior year 0)	6'500.00	0.00
Purchase of 5'000 shares a CHF 19.50 (prior year 0)	97'500.00	0.00
Purchase of 0 shares a CHF 17.50 (prior year 1'000)	0.00	17'500.00
Purchase of 0 shares a CHF 15.00 (prior year 10'600)	0.00	159'000.00
Purchase of 0 shares a CHF 13.50 (prior year 100)	0.00	1'350.00
Purchase of 50 shares a CHF 13.00 (prior year 0)	650.00	0.00
Purchase of 300 shares a CHF 12.00 (prior year 300)	3'600.00	3'600.00
Purchase of 0 shares a CHF 11.50 (prior year 200)	0.00	2'300.00
Purchase of 0 shares a CHF 10.00 (prior year 800)	0.00	8'000.00
Sale of 4'275 shares a CHF 20.00 (prior year 2'800)	-85'500.00	-56'000.00
Sale of 0 shares a CHF 15.00 (prior year 10'150)	0.00	-152'250.00
Sale of 2'500 shares a CHF 5.00 (prior year 2'100)	-12'500.00	-10'500.00
Net loss from sale of shares	-26'942.50	-8'820.00
Holdings 31.12. 35 shares (prior year 1'135)	682.50	17'375.00
6. Liabilities from goods and services and other short-term accounts		
Liabilities for pension plans	asset balance	asset balance
Other short-term accounts liabilities from token repurchases	59'737.50	10'307.50
7. Shareholdings of the Board of Directors and members of Management		
The members of the Board of Directors and the management of Philippe DuBois & Fils SA held shares according to the following table.	# of holding	# of holding
Th. Steinemann (Director of the Board of Directors)	425'350	430'350
Amount of holding	53.17%	53.82%
T. Steinemann (member)	5'000	5'000
Amount of holding	0.63%	0.630%
8. Compensation of the Board of Directors and members of Management		
The members of the Board of Directors of Philippe DuBois & Fils SA receive no compensation for their duties.		
Management salary:		
Th. Steinemann	120'000.00	120'000.00
9. Ownership restrictions on assets		
CHF 600'000 of the security payment for the purchase of Vintage Movements of serves as security for the Shareholder loan of CHF 600'000.00.	750'000.00	750'000.00

ANNEX

	2022 CHF	2021 CHF
10. Financial income		
Bank and postal cheque interest	0.35	0.00
Income from loans	0.00	10'115.00
Realized exchange gains	1'849.64	893.95
	1'849.99	11'008.95
11. Financial expenditure		
Bank and postal cheque interest and charges	-6'056.03	-3'222.27
Credit card commissions	-1'873.44	-1'350.41
Default interest	-930.45	-2'852.50
Realized exchange losses	-6'347.32	-1'380.09
Losses from sale of own shares	-26'942.50	-8'820.00
	-42'149.74	-17'625.27
12. Direct taxes of the company		
From previous years	2.00	-1'147.00
Cantonal taxes	-547.00	-901.00
	-545.00	-2'048.00
13. Non-operating expenditure		
	0.00	0.00
14. Notes on the extraordinary, one-time or out-of-period items of the income statement		
E.o, one-time or other period expenditure:	0.00	0.00
15. Accrued income		
Benefits from social security	7'269.50	0.00
Vehicle	2'456.05	0.00
Insurance	0.00	688.00
Prototyping	3'525.00	720.00
Marketing	37'231.20	334.25
	50'481.75	1'742.25
16. Deferred income		
Cost of sale	39'658.00	44'438.00
Rental cost	7'000.00	7'000.00
Marketing	2'250.00	0.00
Legal and consulting fees	13'000.00	14'000.00
Social cost	3'164.65	2'082.80
Deferred revenue	61'778.05	57'845.70
Shipping costs	251.55	1'317.80
Administrative expenses	450.30	914.70
	127'552.55	127'599.00

ANNEX

	2022 CHF	2021 CHF
17. Capital shares		
At the annual general meeting of June 22, 2019, the Board was authorized to increase the share capital by a maximum contingent capital of	50'000.00	50'000.00
for the compensation of senior employees and the Board of Directors.	0.00	0.00

18. Event after the balance sheet date

On Saturday, 8.4.2023 there was a burglary at our headquarters in Basel. The burglars primarily stole watches from our sample and museum collections. The police recorded the theft on site and the insurance company was immediately informed about the incident.

Philippe DuBois et Fils S.A.

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FIXED ASSETS MOVEMENT SCHEDULE

ANNEX

19. Fixed assets movement sch.	Balance 01.01.2022 CHF	Purchase / Sale CHF	Balance before depreciation CHF	Depreciation # y	CHF	Balance 31.12.2022 CHF
Museum watch collection	169'538.18	22'433.83	191'972.01	-	0.00	191'972.01
Tools & equipment	0.00	0.00	0.00	3J.	0.00	0.00
Furnishings and facilities	703.99	0.00	703.99	5J.	-168.00	535.99
Office machines and IT systems	3'299.59	509.86	3'809.45	3J.	-2'334.00	1'475.45
DBF Homepage and Webshop	169'622.80	101'862.15	271'484.95	5J.	-44'949.00	226'535.95
Blockchain Application Tokenizator	118'900.00	0.00	118'900.00	5J.	-24'696.00	94'204.00
Vehicles	1.00	0.00	1.00	5J.	0.00	1.00
Warehouse facilities	0.00	1'155.25	1'155.25	5J.	-209.00	946.25
Moveable assets	462'065.56	125'961.09	588'026.65	*)	-72'356.00	515'670.65
Patents, trademarks and licences	32'014.68	7'154.05	39'168.73	10J.	-10'767.00	28'401.73
Research and development costs	0.00	0.00	0.00	5J.	0.00	0.00
Intangible assets	32'014.68	7'154.05	39'168.73	*)	-10'767.00	28'401.73
TOTAL	494'080.24	133'115.14	627'195.38		-83'123.00	544'072.38

*) Depreciation all asset items based on linear depreciation method

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